

Transit Management of Central Maryland, Inc.
Profit & Loss Budget Performance
March 2017



	Actual Monthly March 2017	Monthly Budget	March Budget Variance	YTD Actual July 2016 - March 2017	YTD Budget	YTD Budget Variance July 2016 - March 2017	Annual Budget
Ordinary Income/Expense							
Income							
40000 · Cash Fares							
40010 · Farebox FR Revenue							
40011 · HC Large Urban	37,129.84	50,481.33	-13,351.49	364,058.75	454,331.97	-90,273.22	605,775.96
40012 · HC Rural 5311	7,538.79	10,254.17	-2,715.38	73,915.96	92,287.53	-18,371.57	123,050.04
40013 · AA Large Urban	19,590.61	26,625.00	-7,034.39	191,091.84	239,625.00	-48,533.16	319,500.00
40014 · PG Fixed Route	21,214.60	28,843.00	-7,628.40	208,003.91	259,587.00	-51,583.09	346,116.00
Total 40010 · Farebox FR Revenue	85,473.84	116,203.50	-30,729.66	837,070.46	1,045,831.50	-208,761.04	1,394,442.00
40020 · Farebox Paratransit							
40021 · HC Gen Paratransit	3,418.12	3,238.25	179.87	30,397.51	29,144.25	1,253.26	38,859.00
40022 · HC ADA	2,604.11	2,467.25	136.86	23,158.37	22,205.25	953.12	29,607.00
40023 · AA ADA	379.64	363.67	15.97	3,376.15	3,273.03	103.12	4,364.04
40024 · CAR ADA	270.23	252.00	18.23	2,402.74	2,268.00	134.74	3,024.00
Total 40020 · Farebox Paratransit	6,672.10	6,321.17	350.93	59,334.77	56,890.53	2,444.24	75,854.04
Total 40000 · Cash Fares	92,145.94	122,524.67	-30,378.73	896,405.23	1,102,722.03	-206,316.80	1,470,296.04
40100 · Fixed Route Ticket Sales							
40101 · HC Large Urban	9,058.33	8,419.25	639.08	64,956.24	75,773.25	-10,817.01	101,031.00
40102 · HC Rural 5311	1,839.19	1,709.33	129.86	13,020.19	15,383.97	-2,363.78	20,511.96
40103 · AA Large Urban	4,779.39	4,442.58	336.81	33,834.71	39,983.22	-6,148.51	53,310.96
40104 · PG Fixed Route	5,175.59	4,810.92	364.67	36,639.52	43,298.28	-6,658.76	57,731.04
Total 40100 · Fixed Route Ticket Sales	20,852.50	19,382.08	1,470.42	148,450.66	174,438.72	-25,988.06	232,584.96
40200 · Paratransit Ticket Sales							
40201 · HC Gen Paratransit	7,816.68	4,134.75	3,681.93	56,028.61	37,212.75	18,815.86	49,617.00
40202 · HC ADA	5,955.20	3,149.92	2,805.28	40,464.39	28,349.28	12,115.11	37,799.04
40203 · AA ADA	868.19	459.42	408.77	6,104.63	4,134.78	1,969.85	5,513.04
40204 · CAR ADA	617.93	326.42	291.51	4,344.87	2,937.78	1,407.09	3,917.04
Total 40200 · Paratransit Ticket Sales	15,258.00	8,070.51	7,187.49	106,942.50	72,634.59	34,307.91	96,846.12
40440 · Advertising Services	8,962.80	10,000.00	-1,037.20	82,600.73	90,000.00	-7,399.27	120,000.00
40450 · Miscellaneous Revenue	10.00	0.00	10.00	60.00	0.00	60.00	0.00
Total Income	137,229.24	159,977.26	-22,748.02	1,234,459.12	1,439,795.34	-205,336.22	1,919,727.12
Gross Profit	137,229.24	159,977.26	-22,748.02	1,234,459.12	1,439,795.34	-205,336.22	1,919,727.12
Expense							
50100 · OPERATION COSTS							
50110 · Operations Personnel Costs							
51010 · Driver Regular	312,394.41	343,288.33	-30,893.92	2,871,947.29	3,089,594.97	-217,647.68	4,119,459.96
51020 · Driver OT	64,904.30	25,000.00	39,904.30	507,307.56	225,000.00	282,307.56	300,000.00
51030 · Driver Holiday	0.00	375.00	-375.00	30,394.06	3,375.00	27,019.06	4,500.00
51040 · Driver PTO Payout	0.00	4,166.67	-4,166.67	41,818.46	37,500.03	4,318.43	50,000.04
51110 · Driver FUTA	660.71	465.50	195.21	5,630.12	4,189.50	1,440.62	5,586.00
51120 · Driver FICA Taxes	41,357.93	29,087.33	12,270.60	261,684.27	261,785.97	-101.70	349,047.96
51130 · Driver SUI	1,880.79	3,344.42	-1,463.63	12,860.10	30,099.78	-17,239.68	40,133.04
51210 · Driver Workers Comp	24,380.00	23,956.00	424.00	216,239.90	215,604.00	635.90	287,472.00
51220 · Driver Medical Insurance Premiu	58,689.90	53,890.17	4,799.73	561,965.68	485,011.53	76,954.15	646,682.04
51240 · Driver Life Insurance Premium	307.70	833.33	-525.63	3,000.82	7,499.97	-4,499.15	9,999.96
51250 · Driver 401K Plans	7,322.25	3,366.67	3,955.58	48,682.67	30,300.03	18,382.64	40,400.04

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51310 - Driver Uniform	9,429.12	2,825.00	6,604.12	38,882.74	25,425.00	13,457.74	33,900.00
51320 - Driver - Training	0.00	4,375.00	-4,375.00	4,363.90	39,375.00	-35,011.10	52,500.00
57010 - Call Taker Regular	25,656.30	21,132.25	4,524.05	176,722.83	190,190.25	-13,467.42	253,587.00
57020 - Call Taker OT	384.75	769.33	-384.58	2,023.07	6,923.97	-4,900.90	9,231.96
57030 - Call Taker Holiday	0.00	265.83	-265.83	3,651.34	2,392.47	1,258.87	3,189.96
57110 - Call Taker FUTA	72.69	28.00	44.69	318.58	252.00	66.58	336.00
57120 - Call Taker FICA	1,825.64	1,596.33	229.31	12,667.61	14,366.97	-1,699.36	19,155.96
57130 - Call Taker SUI	187.77	201.25	-13.48	729.30	1,811.25	-1,081.95	2,415.00
57210 - Call Taker Workers Comp Insuran	1,272.00	1,689.33	-417.33	13,992.00	15,203.97	-1,211.97	20,271.96
57220 - Call Taker Medical Insurance Pr	3,032.20	3,576.17	-543.97	36,044.62	32,185.53	3,859.09	42,914.04
57240 - Call Taker Life Insurance	77.12	25.00	52.12	627.52	225.00	402.52	300.00
57250 - Call Taker 401K Plans	507.21	520.58	-13.37	3,085.66	4,685.22	-1,599.56	6,246.96
57310 - Call Taker Uniform	0.00	145.00	-145.00	0.00	1,305.00	-1,305.00	1,740.00
58010 - Sup/Dispatch Regular	38,642.19	33,259.83	5,382.36	331,293.66	299,338.47	31,955.19	399,117.96
58020 - Sup/Dispatch OT	4,557.28	997.83	3,559.45	23,242.81	8,980.47	14,262.34	11,973.96
58030 - Sup/Dispatch Holiday	0.00	332.58	-332.58	7,909.29	2,993.22	4,916.07	3,990.96
58110 - Sup/Dispatch FUTA	33.38	38.50	-5.12	462.65	346.50	116.15	462.00
58120 - Sup/Dispatch FICA Taxes	4,190.63	2,646.17	1,544.46	25,564.51	23,815.53	1,748.98	31,754.04
58130 - Sup/Dispatch SUI	187.64	276.58	-88.94	836.21	2,489.22	-1,653.01	3,318.96
58210 - Sup/Dispatch Workers Comp Insur	0.00	2,332.00	-2,332.00	14,204.00	20,988.00	-6,784.00	27,984.00
58220 - Sup/Dispatch Medical Insurance	7,253.99	5,891.83	1,362.16	51,233.23	53,026.47	-1,793.24	70,701.96
58240 - Sup/Dispatch Life Insurance	-13.47	55.00	-68.47	1,010.37	495.00	515.37	660.00
58250 - Sup/Dispatch 401K Plans	1,164.21	764.17	400.04	4,383.36	6,877.53	-2,494.17	9,170.04
58310 - Sup/Dispatch Uniform	136.65	330.00	-193.35	136.65	2,970.00	-2,833.35	3,960.00
58320 - Sup/Dispatch Training	0.00	0.00	0.00	455.64	0.00	455.64	0.00
Total 50110 - Operations Personnel Costs	610,495.29	571,846.98	38,648.31	5,315,372.48	5,146,622.82	168,749.66	6,862,163.76
50320 - Profi & Tech-Ops-NextBus	10,053.00	14,806.58	-4,753.58	95,477.00	133,259.22	-37,782.22	177,678.96
50360 - Contract Serv-Operations							
50361 - Nonprofit-Humanim	9,737.00	9,740.17	-3.17	87,633.00	87,661.53	-28.53	116,882.04
50362 - Nonprofit-Athelas	1,966.16	1,916.67	49.49	17,645.94	17,250.03	395.91	23,000.04
50363 - Nonprofit-Winter Growth	333.31	333.33	-0.02	2,999.79	2,999.97	-0.18	3,999.96
50364 - Nonprofit-ARC of Howard County	14,724.00	14,724.08	-0.08	132,516.00	132,516.72	-0.72	176,688.96
50365 - Nonprofit-Columbia Association	833.37	833.33	0.04	7,500.33	7,499.97	0.36	9,999.96
Total 50360 - Contract Serv-Operations	27,593.84	27,547.58	46.26	248,295.06	247,928.22	366.84	330,570.96
50380 - Contracting CAB's	24,984.59	16,666.67	8,317.92	187,209.19	150,000.03	37,209.16	200,000.04
50470 - Printing-Fare Media	0.00	5,000.00	-5,000.00	22,721.08	45,000.00	-22,278.92	60,000.00
50520 - Vehicle Reg & Lic Fees-Oprs	0.00	300.00	-300.00	1,252.00	2,700.00	-1,448.00	3,600.00
50640 - Misc Expenses - Operations	7,165.89	500.00	6,665.89	31,654.73	4,500.00	27,154.73	6,000.00
50645 - Bus Stop - Shelter Maintenance	7,979.91	7,916.67	63.24	20,177.00	71,250.03	-51,073.03	95,000.04
50647 - Bus Stop - Electric	44.20	416.67	-372.47	971.68	3,750.03	-2,778.35	5,000.04
52010 - Fuel Diesel	62,334.45	75,504.33	-13,169.88	498,804.31	679,538.97	-180,734.66	906,051.96
52020 - Fuel Unleaded	13,581.09	13,324.25	256.84	149,696.19	119,918.25	29,777.94	159,891.00
52030 - Fuel State Taxes	15,695.01	11,482.33	4,212.68	136,398.09	103,340.97	33,057.12	137,787.96
52030.5 - Fuel Tax Rebate MD	-14,125.51	-10,416.67	-3,708.84	-122,757.82	-93,750.03	-29,007.79	-125,000.04
52040 - Fuel Federal Taxes	10,900.76	9,930.67	970.09	94,960.71	89,376.03	5,584.68	119,168.04
53010 - Insurance Vehicle	63,531.26	74,560.50	-11,029.24	609,894.30	671,044.50	-61,150.20	894,726.00
55020 - Leased Service Vehicles	1,129.00	1,129.00	0.00	10,161.00	10,161.00	0.00	13,548.00
Total 50100 - OPERATION COSTS	841,362.78	820,515.56	20,847.22	7,300,287.00	7,384,640.04	-84,353.04	9,846,186.72

54000 - MAINTENANCE COSTS

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50370 - Contract Serv-Maintenance	3,815.00	2,500.00	1,315.00	29,275.00	22,500.00	6,775.00	30,000.00
50650 - Misc Expenses-Maintenance	8,098.30	3,500.00	4,598.30	74,379.05	31,500.00	42,879.05	42,000.00
53020 - Safety Supplies-Maintenance	818.75	833.33	-14.58	9,436.88	7,499.97	1,936.91	9,999.96
54205 - Maint Repair Parts							
54206 - Parts-Freight	1,276.53	1,457.92	-181.39	12,208.24	13,121.28	-913.04	17,495.04
54205 - Maint Repair Parts - Other	100,023.27	47,916.67	52,106.60	646,625.39	431,250.03	215,375.36	575,000.04
Total 54205 - Maint Repair Parts	101,299.80	49,374.59	51,925.21	658,833.63	444,371.31	214,462.32	592,495.08
54210 - Maint Tires	5,780.97	10,000.00	-4,219.03	61,284.26	90,000.00	-28,715.74	120,000.00
54220 - Maint Oil	1,678.08	1,833.33	-155.25	15,527.63	16,499.97	-972.34	21,999.96
54230 - Maint Lube	811.80	2,500.00	-1,688.20	9,794.04	22,500.00	-12,705.96	30,000.00
54240 - Maint Batteries	1,049.00	3,333.33	-2,284.33	7,135.23	29,999.97	-22,864.74	39,999.96
54250 - Maint Small Tools and Equipment	859.00	2,666.67	-1,807.67	19,507.75	24,000.03	-4,492.28	32,000.04
54260 - Maint Outside Service Repairs	22,308.18	33,333.33	-11,025.15	224,291.74	299,999.97	-75,708.23	399,999.96
54265 - Maint Phy Damage Subrogation	0.00	0.00	0.00	38,125.40	0.00	38,125.40	0.00
54270 - Maint Towing	8,847.50	6,250.00	2,597.50	60,694.73	56,250.00	4,444.73	75,000.00
54300 - Maint Other Supplies	0.00	1,333.33	-1,333.33	0.00	11,999.97	-11,999.97	15,999.96
54400 - Professnl & Tech-Maintenance	0.00	200.00	-200.00	0.00	1,800.00	-1,800.00	2,400.00
56000 - Maintenance Personnel Costs							
56010 - Maint Regular	78,160.92	84,916.08	-6,755.16	704,868.63	764,244.72	-59,376.09	1,018,992.96
56020 - Maint OT	9,850.93	5,095.00	4,755.93	80,560.04	45,855.00	34,705.04	61,140.00
56030 - Maint Holiday	0.00	424.58	-424.58	9,118.45	3,821.22	5,297.23	5,094.96
56040 - Maint PTO Payout	0.00	833.33	-833.33	3,758.40	7,499.97	-3,741.57	9,999.96
56110 - Maint FUTA	76.10	77.00	-0.90	989.71	693.00	296.71	924.00
56120 - Maint FICA	8,831.76	6,987.25	1,844.51	54,598.63	62,885.25	-8,286.62	83,847.00
56130 - Maint SUI	244.76	553.25	-308.49	2,187.09	4,979.25	-2,792.16	6,639.00
56210 - Maint Workers Comp	4,452.00	4,664.00	-212.00	39,644.00	41,976.00	-2,332.00	55,968.00
56220 - Maint Medical Insurance Premium	11,816.94	11,639.67	177.27	100,687.08	104,757.03	-4,069.95	139,676.04
56240 - Maint Life Insurance Premium	119.26	110.00	9.26	1,066.30	990.00	76.30	1,320.00
56250 - Maint 401K Plans	1,271.49	820.42	451.07	8,480.21	7,383.78	1,096.43	9,845.04
56310 - Maint Uniform	500.76	495.00	5.76	958.38	4,455.00	-3,496.62	5,940.00
56320 - Maintenance - Training	0.00	1,000.00	-1,000.00	0.00	9,000.00	-9,000.00	12,000.00
Total 56000 - Maintenance Personnel Costs	115,324.92	117,615.58	-2,290.66	1,006,916.92	1,058,540.22	-51,623.30	1,411,386.96
Total 54000 - MAINTENANCE COSTS	270,691.30	235,273.49	35,417.81	2,215,202.26	2,117,461.41	97,740.85	2,823,281.88
71000 - GEN'L & ADMIN COSTS							
71001 - Gen'l & Admin Personnel Costs							
71010 - Admin Salary	49,718.12	54,420.17	-4,702.05	448,468.83	489,781.53	-41,312.70	653,042.04
71015 - Admin Hourly	19,885.36	19,572.17	313.19	161,416.91	176,149.53	-14,732.62	234,866.04
71020 - Admin Admin OT	1,116.33	416.67	699.66	4,881.13	3,750.03	1,131.10	5,000.04
71030 - Admin Holiday	0.00	833.33	-833.33	3,219.86	7,499.97	-4,280.11	9,999.96
71110 - Admin FUTA	45.65	50.67	-5.02	584.60	456.03	128.57	608.04
71120 - Admin FICA Taxes	5,860.92	5,671.58	189.34	46,290.33	51,044.22	-4,753.89	68,058.96
71130 - Admin SUI	97.39	357.08	-259.69	1,160.90	3,213.72	-2,052.82	4,284.96
71210 - Admin Workers Comp	2,756.00	2,968.00	-212.00	23,320.00	26,712.00	-3,392.00	35,616.00
71220 - Admin Medical Insurance Premium	10,212.84	10,706.58	-493.74	87,149.74	96,359.22	-9,209.48	128,478.96
71240 - Admin Life Insurance Premium	224.80	75.00	149.80	1,503.84	675.00	828.84	900.00
71250 - Admin 401K Plans	1,632.10	1,769.67	-137.57	13,493.42	15,927.03	-2,433.61	21,236.04
71310 - Admin Uniform	21.80	0.00	21.80	21.80	0.00	21.80	0.00
71320 - Admin - Training	0.00	0.00	0.00	1,676.50	0.00	1,676.50	0.00
71330 - Admin Temporary Help-Gen	1,025.79	83.33	942.46	23,916.28	749.97	23,166.31	999.96

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Total 71001 - Gen'l & Admin Personnel Costs	92,597.10	96,924.25	-4,327.15	817,104.14	872,318.25	-55,214.11	1,163,091.00
72000 - Facilities							
72010 - Fac Rent Expense-Operations	1,698.00	2,246.00	-548.00	15,170.00	20,214.00	-5,044.00	26,952.00
72012 - Facilities Rent Expense-Admin	9,235.54	10,130.00	-894.46	84,431.62	91,170.00	-6,738.38	121,560.00
72030 - Fac Utilities - Operations	12,411.63	5,416.67	6,994.96	53,913.19	48,750.03	5,163.16	65,000.04
72032 - Fac Utilities - Admin	1,134.68	0.00	1,134.68	9,567.39	0.00	9,567.39	0.00
72050 - Fac Repairs and Maintenance	9,568.85	6,500.00	3,068.85	64,376.30	58,500.00	5,876.30	78,000.00
72060 - Fac Security Svcs	338.82	1,000.00	-661.18	1,157.51	9,000.00	-7,842.49	12,000.00
72070 - Fac Janitorial	2,523.13	2,416.67	106.46	22,167.71	21,750.03	417.68	29,000.04
72090 - Fac Other	0.00	100.00	-100.00	750.99	900.00	-149.01	1,200.00
72100 - Other Facilities-Gen Admin	0.00			0.00	0.00	0.00	0.00
Total 72000 - Facilities	36,910.65	27,809.34	9,101.31	251,534.71	250,284.06	1,250.65	333,712.08
73000 - Travel							
73060 - Travel	132.62	1,250.00	-1,117.38	3,228.07	11,250.00	-8,021.93	15,000.00
Total 73000 - Travel	132.62	1,250.00	-1,117.38	3,228.07	11,250.00	-8,021.93	15,000.00
74000 - RT Recruiting & Training							
74010 - RT Recruiting & Training	50.00	1,000.00	-950.00	1,015.80	9,000.00	-7,984.20	12,000.00
74020 - RT Background Check Drug Test	0.00	400.00	-400.00	6,548.00	3,600.00	2,948.00	4,800.00
74030 - RT Other Recruiting & Training	56.97	1,333.33	-1,276.36	4,863.73	11,999.97	-7,136.24	15,999.96
Total 74000 - RT Recruiting & Training	106.97	2,733.33	-2,626.36	12,427.53	24,599.97	-12,172.44	32,799.96
76005 - Telephone Expenses							
76010 - Telephone Expense	4,006.13	5,300.00	-1,293.87	51,422.27	47,700.00	3,722.27	63,600.00
76020 - Telephone Cellular	0.00	1,767.67	-1,767.67	13,883.24	15,909.03	-2,025.79	21,212.04
Total 76005 - Telephone Expenses	4,006.13	7,067.67	-3,061.54	65,305.51	63,609.03	1,696.48	84,812.04
76025 - Insurance excluding Vehicles	3,044.91	2,916.67	128.24	27,404.19	26,250.03	1,154.16	35,000.04
76030 - IT Expense							
76035 - IT Software Purchase	49.99	3,791.67	-3,741.68	25,133.59	34,125.03	-8,991.44	45,500.04
76040 - IT Services	6,857.00	7,480.00	-623.00	69,691.34	67,320.00	2,371.34	89,760.00
76050 - IT Equipment Expense	0.00	0.00	0.00	7,764.24	0.00	7,764.24	0.00
76055 - IT Route Match	0.00	2,083.33	-2,083.33	5,626.65	18,749.97	-13,123.32	24,999.96
Total 76030 - IT Expense	6,906.99	13,355.00	-6,448.01	108,215.82	120,195.00	-11,979.18	160,260.00
76070 - Office Supplies	2,248.95	1,500.00	748.95	22,763.03	13,500.00	9,263.03	18,000.00
76080 - Postage	411.76	353.42	58.34	5,709.42	3,180.78	2,528.64	4,241.04
76090 - Armored Car Services	505.31	700.00	-194.69	4,535.97	6,300.00	-1,764.03	8,400.00
76100 - Employee Health and Welfare	0.00	760.75	-760.75	4,824.85	6,846.75	-2,021.90	9,129.00
76110 - Advertising & Promos							
76111 - Advertising-Branding	9,708.66	8,333.33	1,375.33	39,798.14	74,999.97	-35,201.83	99,999.96
76112 - Advertising-Printing & Advertis	2,113.96	5,000.00	-2,886.04	28,819.25	45,000.00	-16,180.75	60,000.00
76113 - Special Projects	0.00	2,041.67	-2,041.67	2,496.30	18,375.03	-15,878.73	24,500.04
Total 76110 - Advertising & Promos	11,822.62	15,375.00	-3,552.38	71,113.69	138,375.00	-67,261.31	184,500.00
76130 - Other Services-Gen Admin	0.00	500.00	-500.00	4,292.24	4,500.00	-207.76	6,000.00
76150 - Office Equip Rental	0.00	83.33	-83.33	0.00	749.97	-749.97	999.96
76170 - Supplies (Other)-Gen Admin	176.14	0.00	176.14	1,069.98	0.00	1,069.98	0.00
76230 - Bank Service Charges	396.91	600.00	-203.09	3,228.93	5,400.00	-2,171.07	7,200.00
76240 - Fees & Fines	292.80	100.00	192.80	3,478.77	900.00	2,578.77	1,200.00
76250 - Dues & Subscriptions-Gen Admin	0.00	200.00	-200.00	6,295.00	1,800.00	4,495.00	2,400.00

Transit Management of Central Maryland, Inc.
Profit & Loss Budget Performance
March 2017



	Actual Monthly March 2017	Monthly Budget	March Budget Variance	YTD Actual July 2016 - March 2017	YTD Budget	YTD Budget Variance July 2016 - March 2017	Annual Budget
76260 - Payroll Processing	4,008.56	2,346.67	1,661.89	32,170.14	21,120.03	11,050.11	28,160.04
Total 71000 - GEN'L & ADMIN COSTS	163,568.42	174,575.43	-11,007.01	1,444,701.99	1,571,178.87	-126,476.88	2,094,905.16
76060 - Professional Fees							
76061 - Audit Expense	0.00	2,916.67	-2,916.67	1,297.50	26,250.03	-24,952.53	35,000.04
76062 - Professional Other	0.00	0.00	0.00	1,620.00	0.00	1,620.00	0.00
76063 - Legal	6,077.50	1,250.00	4,827.50	13,710.00	11,250.00	2,460.00	15,000.00
Total 76060 - Professional Fees	6,077.50	4,166.67	1,910.83	16,627.50	37,500.03	-20,872.53	50,000.04
Total Expense	1,281,700.00	1,234,531.15	47,168.85	10,976,818.75	11,110,780.35	-133,961.60	14,814,373.80
Net Ordinary Income	-1,144,470.76	-1,074,553.89	-69,916.87	-9,742,359.63	-9,670,985.01	-71,374.62	-12,894,646.68